

BUSINESS SUCCESS SEMINARS



Great Ideas, Great Connections, Great Business!

October 7, 2020

Pivot Your Business Model – Hear from the Experts

Moderated by Paula Harvey,
VP, CyFair Houston Chamber of Commerce

Learn how to think outside the box to deliver your products or services to new prospects in new ways. A panel of CyFair business owners share how they altered their business models to thrive in this new environment.

[Click Here to Register and for the Zoom Information](#)

October 14, 2020

Selling in the New Normal

Moderated by Troy Elmore,
President, Impassioned Sales Solutions, LLC Sandler Training

We need to fine-tune our selling skills to thrive in the new normal. Learn new sales techniques that work.

[Click Here to Register and for the Zoom Information](#)

October 21, 2020

Pivot to Increase Your Bottom Line

Moderated by Sam Cannon
Wm. S. Cannon & Associates, LLC

Learn how to make data driven decisions to shrink your expenses, while also retaining the key assets necessary to ramp capacity and emerge successfully.

[Click Here to Register and for the Zoom Information](#)

October 28, 2020

Pivot your Most Valuable Resource – You and Your Employees

Moderated by Paula Harvey, SHRM-SCP, SPHR, GPHR
VP, Human Resources/Safety, Schulte Building

If you and/or your employees are working from home, this session will cover working from home do's and don't's. It will also cover how to manage employees who work remotely.

[Click Here to Register and for the Zoom Information](#)



**Register
for these
great
seminars
in October!**

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The Lone Star College SBDC is a business advising and training center of the Texas Gulf Coast SBDC Network.

The Texas Gulf Coast SBDC Network serves 32 counties in Southeast Texas and is funded in part through a cooperative agreement with the U.S. Small Business Administration.



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